

**Variety - The Children's Charity
(Ontario)**

Non-consolidated Financial Statements

For the Year Ended September 30, 2016

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Variety - The Children's Charity (Ontario)

We have audited the accompanying non-consolidated financial statements of Variety - The Children's Charity (Ontario) (the "Organization"), which comprise the non-consolidated statement of financial position as at September 30, 2016 and the non-consolidated statements of operations, changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Non-consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these non-consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of non-consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these non-consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the non-consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the non-consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the non-consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the non-consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenues from fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising and gaming operations revenue, deficiency of revenue over expenses and cash flows from operations for the year ended September 30, 2016, current assets as at September 30, 2016 and net assets as at September 30, 2016 and October 1, 2015.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the non-consolidated financial statements present fairly, in all material respects, the financial position of Variety - The Children's Charity (Ontario) as at September 30, 2016, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Collins Barrow Toronto LLP

Chartered Professional Accountants
Licensed Public Accountants
January 18, 2017
Toronto, Ontario

Variety - The Children's Charity (Ontario)
Non-consolidated Statement of Financial Position
As at September 30, 2016

| | 2016 | 2015 |
|---|---------------------|----------------------|
| Assets | | |
| Current | | |
| Cash | \$ 1,206,814 | \$ 356,676 |
| Contributions receivable | - | 500,000 |
| Accounts receivable (Note 3) | 26,502 | 36,392 |
| Investments (Note 4) | 860,659 | 2,218,959 |
| Prepaid expenses and supplies | 19,783 | 33,292 |
| | 2,113,758 | 3,145,319 |
| Endowment investments (Note 4) | 402,209 | 402,073 |
| Capital assets (Note 5) | 6,122,585 | 6,273,176 |
| Intangible assets (Note 6) | 250,900 | 243,214 |
| | \$ 8,889,452 | \$ 10,063,782 |
| Liabilities | | |
| Current | | |
| Accounts payable and accrued liabilities (Note 3) | \$ 718,985 | \$ 582,962 |
| Due to related parties (Note 7) | 244,562 | 172,332 |
| Current portion of long-term debt (Note 9) | 1,139,714 | 296,609 |
| | 2,103,261 | 1,051,903 |
| Long-term debt (Note 9) | 1,502,978 | 2,487,348 |
| | 3,606,239 | 3,539,251 |
| Deferred contributions (Note 10) | 18,099 | 129,266 |
| Deferred contributions related to capital assets (Note 11) | 2,398,174 | 2,514,917 |
| | 2,416,273 | 2,644,183 |
| Net assets | | |
| Endowments (Note 12) | 401,181 | 401,181 |
| Invested in capital assets | 1,332,619 | 1,217,516 |
| Operating | 1,133,140 | 2,261,651 |
| | 2,866,940 | 3,880,348 |
| | \$ 8,889,452 | \$ 10,063,782 |

Approved by the Board

Chair

Treasurer

Variety - The Children's Charity (Ontario)
Non-consolidated Statement of Changes in Net Assets
Year Ended September 30, 2016

| | Endowments | Invested in Capital Assets | Operating | Total 2016 | Total 2015 |
|--|-------------------|---|------------------|-----------------------|-----------------------|
| | (Note 12) | | | | |
| Net assets, beginning of year | \$ 401,181 | \$ 1,217,516 | \$ 2,261,651 | \$ 3,880,348 | \$ 4,011,005 |
| Excess (deficiency) of revenue over expenses | - | (515,585) | (497,823) | (1,013,408) | (130,657) |
| Interfund transfer | - | 630,688 | (630,688) | - | - |
| Net assets, end of the year | \$ 401,181 | \$ 1,332,619 | \$ 1,133,140 | \$ 2,866,940 | \$ 3,880,348 |

Variety - The Children's Charity (Ontario)**Non-consolidated Statement of Operations****Year Ended September 30, 2016**

| | 2016 | 2015 |
|---|-----------------------|---------------------|
| Revenue | | |
| Fundraising, net (Schedule 1) | \$ 550,362 | \$ 347,681 |
| Provincial funding | - | 1,020,000 |
| Gaming operations, net (Schedule 2) | 128,045 | 118,392 |
| Interest | 29,433 | 120,572 |
| Other | 6,679 | 16,961 |
| | 714,519 | 1,623,606 |
| Administrative expenses | | |
| Salaries and benefits | 250,481 | 190,479 |
| Professional fees | 71,833 | 31,830 |
| Office and general | 44,872 | 74,177 |
| Interest and bank charges | 14,850 | 13,921 |
| Interest on long-term debt (Note 9) | 73,743 | 79,705 |
| Insurance | 30,706 | 30,332 |
| Mortgage receivable impairment (recovery) | - | (130,000) |
| | 486,485 | 290,444 |
| Excess of revenue over administrative expenses | 228,034 | 1,333,162 |
| Allocations to charitable activities (Note 7) | | |
| Variety Village | 459,535 | 765,160 |
| Amortization of capital assets held for use by Variety Village | 779,828 | 706,809 |
| Variety Club of Ontario - Tent 28 | 2,079 | 2,079 |
| | 1,241,442 | 1,474,048 |
| Deficiency of revenue over expenses before the under noted | (1,013,408) | (140,886) |
| Gain from disposition of capital assets, net | - | 10,229 |
| Deficiency of revenue over expenses | \$ (1,013,408) | \$ (130,657) |

Variety - The Children's Charity (Ontario)**Non-consolidated Statement of Cash Flows****Year Ended September 30, 2016**

| | 2016 | 2015 |
|--|---------------------|--------------------|
| Cash provided by (used in) | | |
| Operating activities | | |
| Deficiency of revenue over expenses | \$ (1,013,408) | \$ (130,657) |
| Items not involving cash | | |
| Amortization of capital and intangible assets | 779,828 | 706,809 |
| Amortization of deferred contributions related to capital assets (Note 11) | (264,243) | (232,686) |
| Amortization of deferred contributions (Note 10) | (111,167) | 86,830 |
| Change in non-cash operating balances (Note 13) | 731,652 | (303,518) |
| Mortgages receivable impairment (recovery) | - | (130,000) |
| | 721,662 | (3,222) |
| Investing activities | | |
| Purchase of investments | - | (2,231,551) |
| Proceeds from sale of investments | 1,358,300 | 1,118,574 |
| Proceeds from sale of endowment investments | (136) | 6,523 |
| Purchase of capital assets | (554,528) | (372,648) |
| Receipts from mortgage receivable | - | 1,286,515 |
| Purchase of intangible assets | (82,395) | (243,214) |
| | 721,241 | (435,801) |
| Financing activities | | |
| Deferred contributions and transfer related to capital assets received (Note 11) | 147,500 | 408,707 |
| Repayment of long-term debt | (141,265) | (1,282,692) |
| | 6,235 | (873,985) |
| Net change in cash | 850,138 | (1,313,008) |
| Cash, beginning of year | 356,676 | 1,669,684 |
| Cash, end of year | \$ 1,206,814 | \$ 356,676 |

Variety - The Children's Charity (Ontario)

Notes to Non-consolidated Financial Statements

September 30, 2016

1. NATURE OF THE ORGANIZATION

Variety - The Children's Charity (Ontario) (the "Organization") is incorporated under the laws of Ontario without share capital. It is a not-for-profit organization, which aims to improve the quality of life for children with disabilities in Ontario by funding special programs and facilities.

The Organization is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

The Organization exercises control over Variety Village and Variety Club of Ontario - Tent 28 ("Tent 28") by virtue of a common Board of Directors and through the Organization's control and direction of resources. These non-consolidated financial statements do not include the financial results of these two entities. The total assets, liabilities, revenue and expenses and cash flows from operating, financing and investing activities of the non-consolidated controlled entities as well as the entities' intended purpose is disclosed in Note 14.

2. SIGNIFICANT ACCOUNTING POLICIES

Management Estimates

The preparation of these non-consolidated financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as at the reporting date and the revenue and expenses reported for the year then ended. Significant estimates include allowance for doubtful accounts, useful lives of capital assets and the allocation of shared expenses with Variety Village. Actual results could differ from those estimates.

Financial Instruments

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures its financial assets and financial liabilities at amortized cost, except for equity investments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the excess (deficiency) of revenue over expenses.

Financial assets measured at amortized cost include cash, accounts receivable, endowment investments and investments. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, due to related parties and long-term debt.

Transaction costs and financing fees are expensed as incurred for financial instruments measured at fair value and capitalized for financial instruments that are subsequently measured at cost or amortized cost.

Financial assets measured at cost or amortized costs are tested for impairment when there are indicators of impairment. The amount of the write-down, if any, is recognized in the excess (deficiency) of revenue over expenses. Reversals of impairment are recorded to the extent that the value has increased, up to the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess (deficiency) of revenue over expenses.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Volunteer Services

The efforts of volunteer workers are not reflected in the accompanying financial statements as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time to the Organization.

Revenue Recognition

The Organization follows the deferral method of accounting for contributions, which include donations, bequests and other revenue from special events and fundraising activities. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue on a straight-line basis, at a rate corresponding to the amortization rate of the related capital assets.

Endowments are recognized as direct increases in net assets, and are required to be maintained on a permanent basis. Income derived therefrom is available to support the Organization's activities.

Revenue from gaming operations and interest is recognized as earned.

The value of donated materials and services are recorded in the financial statements when a fair value can be reasonably estimated, the materials and services are used in the normal course of operations and would otherwise have been purchased.

All revenues are recognized, only after collectibility is assured and when the amount can be reasonably estimated.

Capital Assets

Capital assets of the Organization are stated at cost less accumulated amortization. Contributed property is recorded at the fair value at the date of the gift. When capital assets no longer contribute to the Organization's ability to provide services, its carrying amount is written down to its residual value.

The Organization amortizes its property over its estimated useful life as follows:

| | |
|-----------------------|---------------|
| Building | 40 years |
| Building improvements | 20 years |
| Equipment | 5 to 25 years |

Any interest expense incurred from borrowing funds for capital projects is capitalized.

Intangible Assets

Intangible assets of the Organization are stated at cost less accumulated amortization. Contributed property is recorded at the fair value at the date of the gift. When intangible assets no longer contribute to the Organization's ability to provide services, its carrying amount is written down to its residual value.

The Organization amortizes its intangible assets over its estimated useful life of 5 years.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Fund Accounting

The accounts of the Organization are maintained in accordance with the principles of fund accounting in order to observe the limitations and restrictions placed on the use of available resources. Under fund accounting, resources for various purposes are classified for accounting and reporting purposes into separate funds in accordance with specified activities or objectives. The Organization has combined funds with similar characteristics into two major fund groups as follows:

- i) Endowments – consists primarily of donations received from corporations (Note 12);
- ii) Operating – funds received primarily through the efforts of fundraising and are not restricted for any specific purpose except for restricted contributions accounted for using the deferral method of accounting.

3. GOVERNMENT REMITTANCES AND REBATES

Government rebates of \$13,958 (2015 - \$21,474) are reflected in accounts receivable. Included in accounts payable and accrued liabilities are the amounts payable in respect to government remittances of \$2,364 (2015 - \$6,684).

4. ENDOWMENT INVESTMENTS AND INVESTMENTS

Endowment investments and investments are comprised of the following:

| | 2016 | 2015 |
|----------------------------|---------------------|--------------|
| Endowment | | |
| Variable income securities | \$ 402,209 | \$ 402,073 |
| Investments | | |
| Variable income securities | 843,576 | 2,201,876 |
| Time share | 17,083 | 17,083 |
| | 860,659 | 2,218,959 |
| | \$ 1,262,868 | \$ 2,621,032 |

Variable income securities are held in a high interest savings account, which bears interest at a variable rate, and guaranteed investment certificates, which bear a fixed interest rate. Accordingly the investments held in the operating fund are presented as a current asset. The endowment investments are contributions described in Note 12.

Variety - The Children's Charity (Ontario)
Notes to Non-consolidated Financial Statements
September 30, 2016

5. CAPITAL ASSETS

| | Cost | Accumulated Amortization | Net 2016 | Net 2015 |
|-----------------------|---------------------|-------------------------------------|---------------------|---------------------|
| Land | \$ 2 | \$ - | \$ 2 | \$ 2 |
| Building | 2,852,869 | 2,817,819 | 35,050 | 106,373 |
| Building improvements | 14,528,691 | 8,779,980 | 5,748,711 | 5,764,754 |
| Equipment | 2,087,847 | 1,749,025 | 338,822 | 402,047 |
| | \$19,469,409 | \$13,346,824 | \$ 6,122,585 | \$ 6,273,176 |

Specific capital assets including land and building at 3701 Danforth Avenue are nominally owned by Variety Club of Ontario – Tent 28 (“Tent 28”). Tent 28 has no beneficial interest in the properties and is acting only as an agent for the Organization.

6. INTANGIBLE ASSETS

| | Cost | Accumulated Amortization | Net 2016 | Net 2015 |
|----------|-------------|-------------------------------------|---------------------|---------------------|
| Software | \$ 325,609 | \$ 74,709 | \$ 250,900 | \$ 243,214 |

The intangible assets were put into use by the Organization during fiscal 2016 and amortization was taken in the year.

7. DUE TO (FROM) RELATED PARTIES AND RELATED PARTY TRANSACTIONS

Due to (from) related parties:

| | 2016 | 2015 |
|-----------------------------------|-------------------|-------------------|
| Variety Village | \$ 246,641 | \$ 172,332 |
| Variety Club of Ontario - Tent 28 | (2,079) | - |
| | \$ 244,562 | \$ 172,332 |

Amounts due from related parties are due on demand, unsecured and non-interest bearing.

Variety Village is economically dependent on funding from the Organization. As a result, the Organization funds a substantial portion of Variety Village's operations. Contributions provided by the Organization for the year ended September 30, 2016 were \$1,239,363 (2015 - \$1,471,969).

The facilities and other capital assets are held for use by Variety Village. The Organization allocates the benefit in an amount equal to the amortization expense of the facilities and capital assets to Variety Village.

Benefit allocated to Variety Village for the year ended September 30, 2016 was \$779,828 (2015 - \$706,809) and is included in the total contributions of \$1,239,363 (2015 - \$1,471,969).

Variety - The Children's Charity (Ontario)
Notes to Non-consolidated Financial Statements
September 30, 2016

7. DUE FROM RELATED PARTIES AND RELATED PARTY TRANSACTIONS (Cont'd)

Shared expenses with Variety Village are recognized as related party transactions, including administration and fundraising, salaries and benefits, office and general, insurance and professional fees. The Organization has allocated administration salaries and benefits of \$514,294 (2015 - \$469,044) and fundraising salaries and benefits of \$97,026 (2015 - \$137,141) to Variety Village. Variety Village has allocated fundraising salaries and benefits of \$29,880 (2015 - \$30,195 to the Organization).

During the year the Organization contributed \$2,079 (2015 - \$2,079) to Tent 28.

8. PROVINCIAL FUNDING

During the year provincial funding was received directly by Variety Village.

9. LONG-TERM DEBT

| | 2016 | 2015 |
|--|---------------------|--------------|
| Bank credit facility, bearing fixed interest at 3.75% per annum, due October 1, 2016 with monthly repayments, including principal and interest, of \$33,300, based on a 110 month amortization period. This debt is secured by the assets held by the Organization and the lender has first ranking over all personal property of the Organization. The debt is guaranteed by Tent 28 and Variety Village. | \$ 2,487,476 | \$ 2,783,957 |
| Capital improvement loan, bearing fixed interest at 4.33% per annum, due May 31, 2021 with monthly repayments including principal and interest of \$3,094, based on a 60 month term. The debt is secured by the assets. | 155,216 | - |
| | 2,642,692 | 2,783,957 |
| Less: Current portion | 1,139,714 | 296,609 |
| | \$ 1,502,978 | \$ 2,487,348 |

Variety - The Children's Charity (Ontario)
Notes to Non-consolidated Financial Statements
September 30, 2016

9. LONG-TERM DEBT (Cont'd)

Future principal repayments are as follows:

| | |
|-----------------|---------------------|
| 2017 | \$ 1,139,714 |
| 2018 | 145,341 |
| 2019 | 151,198 |
| 2020 | 157,290 |
| 2021 and onward | 1,049,149 |
| | <hr/> |
| | \$ 2,642,692 |

Subsequent to year end the Organization paid \$1,000,000 on the bank credit facility, and included in the current portion of the loan payable. The loan balance of \$1,459,986 was refinanced at 3.85% per annum repayable at \$13,588 monthly based on 132 month amortization, due September 1, 2021. No prepayments are permitted. Other terms and conditions remained unchanged.

10. DEFERRED CONTRIBUTIONS

Deferred contributions represent unspent externally restricted donations related to expenses of future periods.

| | 2016 | 2015 |
|---------------------------------|------------|------------|
| Balance, beginning of year | \$ 129,266 | \$ 42,436 |
| Deferred contributions received | - | 86,830 |
| Amortization/Transfer | (111,167) | - |
| | <hr/> | <hr/> |
| Balance, end of year | \$ 18,099 | \$ 129,266 |

11. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred capital contributions relate to contributions received (including government grants) for renovations to the Facilities and are currently recognized as revenue on a straight-line basis based on the amortization rate of the related assets.

| | 2016 | 2015 |
|----------------------------|--------------|--------------|
| Balance, beginning of year | \$ 2,514,917 | \$ 2,338,896 |
| Transfer | 117,500 | - |
| Contributions received | 30,000 | 408,707 |
| Amortization | (264,243) | (232,686) |
| | <hr/> | <hr/> |
| Balance, end of year | \$ 2,398,174 | \$ 2,514,917 |

Variety - The Children's Charity (Ontario)
Notes to Non-consolidated Financial Statements
September 30, 2016

12. ENDOWMENTS

All of the net assets restricted for endowment purposes are subject to externally imposed restrictions stipulating that the principal be maintained intact. Investment income on the assets may be used by the Organization for general purposes.

The balance of the endowment fund is \$401,181 (2015 - \$401,181) (Note 4).

13. CHANGES IN NON-CASH OPERATING BALANCES

| | 2016 | 2015 |
|---|-------------------|---------------------|
| Increase in accounts receivable | \$ 9,890 | \$ 98,265 |
| (Increase) decrease in contribution receivable | 500,000 | (500,000) |
| Decrease (increase) in prepaid expenses and supplies | 13,509 | 6,547 |
| Change in due from/to related parties (Note 7) | 72,230 | 73,010 |
| Increase (decrease) in accounts payable and accrued liabilities | 136,023 | 18,660 |
| | \$ 731,652 | \$ (303,518) |

14. NON-CONSOLIDATED CONTROLLED ENTITIES

The Organization exercises control over Variety Village and Variety Club of Ontario - Tent 28 by virtue of a common Board of Directors and through the Organization's control and direction of resources. Both entities are registered under the Laws of Ontario as corporations without share capital. Variety Village is a not-for-profit organization and is engaged in providing physically integrated activity programs for disabled and able-bodied participants to improve body function, fitness and social well-being. Variety Club of Ontario - Tent 28 is a not-for-profit organization, which coordinated the membership and general activities of the Variety Club. These functions have been transferred to the Organization. Variety Village is a registered charity under the Income Tax Act and, accordingly, is exempt from income taxes. Variety Club of Ontario - Tent 28 as a not-for-profit entity is also exempt from income taxes.

These non-consolidated financial statements do not include the financial results of these two entities.

Significant financial information is as follows:

Variety - The Children's Charity (Ontario)
Notes to Non-consolidated Financial Statements
September 30, 2016

14. NON-CONSOLIDATED CONTROLLED ENTITIES (Cont'd)

| | Variety Village | Variety Club of Ontario Tent 28 | Total 2016 | Total 2015 |
|---|--------------------|--|-------------------|---------------------|
| Financial position | | | | |
| Assets | \$ 1,500,280 | \$ 102 | \$ 1,500,382 | \$ 944,124 |
| Liabilities | 1,251,221 | 4,220 | 1,255,441 | 1,451,773 |
| Total net assets | \$ 249,059 | \$ (4,118) | \$ 244,941 | \$ (507,649) |
| <hr/> | | | | |
| | | | 2016 | 2015 |
| Results of operations | | | | |
| Total revenue | \$ 6,465,505 | \$ - | \$ 6,465,505 | \$ 5,715,407 |
| Total expenses | 5,710,832 | 2,083 | 5,712,915 | 5,645,007 |
| Excess (deficiency) of revenue over expenses | \$ 754,673 | \$ (2,083) | \$ 752,590 | \$ 70,400 |
| Cash flows | | | | |
| Cash from (used in) | | | | |
| Operating activities | \$ (305,925) | \$ (2,083) | \$ (308,008) | \$ (474,927) |
| Financing activities | 441,920 | 2,079 | 443,999 | 570,352 |
| Investing activities | (108,375) | - | (108,375) | (50,989) |
| Increase (decrease) in cash | \$ 27,620 | \$ (4) | \$ 27,616 | \$ 44,436 |

15. FINANCIAL INSTRUMENTS

Credit Risk

The Organization is exposed to credit risk in the event of non-payment for their accounts receivable. Management has adopted credit policies in an effort to minimize those risks.

Interest Rate Risk and Market Risk

The Organization is subject to interest rate price risk on its fixed rate long term debt with rates of 3.75% and 4.33% (Note 9) and to market risk on its investments (Note 5). Interest rate and market risks result from changes in fair value due to market fluctuations in interest rates.

16. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current year's presentation. Deficiency of revenue over expenses have not been affected by these reclassifications.

Variety - The Children's Charity (Ontario)
Non-consolidated Schedule of Fundraising - Schedule 1
Year Ended September 30, 2016

| | Revenue | Expenses | 2016 Net | 2015 Net |
|--|-------------------|------------------|-------------------|-------------------|
| Events | | | | |
| Pizza Nova Day | \$ - | \$ - | \$ - | \$ 93,815 |
| World's Greatest Holiday Party | 49,848 | 12,305 | 37,543 | 41,350 |
| Other events | 201 | 63 | 138 | 14,152 |
| Allocation of revenue to deferred contributions | (2,082) | - | (2,082) | (17,500) |
| | 47,967 | 12,368 | 35,599 | 131,817 |
| Annual campaigns | | | | |
| Foundations | - | - | - | 1,500 |
| Gold Hearts | 36 | - | 36 | 585 |
| Individuals | 3,330 | - | 3,330 | 3,380 |
| Unsolicited contributions | - | - | - | 28,671 |
| Planned gifts | 371,041 | - | 371,041 | 90,000 |
| Corporate | 28,846 | - | 28,846 | 55,888 |
| Federal government grant | - | - | - | 50,000 |
| Grant amortization | 264,243 | - | 264,243 | 232,685 |
| Allocation of revenue to deferred contributions | (27,815) | - | (27,815) | (100,371) |
| | 639,681 | - | 639,681 | 362,338 |
| | \$ 687,648 | \$ 12,368 | 675,280 | 494,155 |
| Expenses | | | | |
| Salaries and benefits | | | 97,026 | 137,000 |
| Professional fees | | | 21,180 | - |
| Office and general | | | 6,712 | 9,474 |
| | | | 124,918 | 146,474 |
| Excess of fundraising revenue over expenses | | | \$ 550,362 | \$ 347,681 |

Variety - The Children's Charity (Ontario)
Non-consolidated Schedule of Gaming Operations - Schedule 2
Year Ended September 30, 2016

| | 2016 | 2015 |
|---|-------------------|------------|
| Nevada | \$ 293,823 | \$ 263,286 |
| Less: licence and management fees | 165,778 | 144,894 |
| Excess of gaming revenue over expenses | \$ 128,045 | \$ 118,392 |